

PRESS RELEASE

For more information contact:

Prosperity Bancshares, Inc.® Prosperity Bank Plaza 4295 San Felipe Houston, Texas 77027 Cullen Zalman
Senior Vice President – Banking and Corporate Activities
281.269.7199
cullen.zalman@prosperitybankusa.com

FOR IMMEDIATE RELEASE

PROSPERITY BANCSHARES, INC.® REPORTS FOURTH QUARTER 2022 EARNINGS

- Fourth quarter net income of \$137.9 million and earnings per share (diluted) of \$1.51
- Fourth quarter net income increased 8.7% compared to fourth quarter 2021
- Loans, excluding Warehouse Purchase Program and SBA Paycheck Protection Program loans, increased \$518.5 million or 3.0% (11.8% annualized) during fourth quarter 2022
- Loans, excluding Warehouse Purchase Program and SBA Paycheck Protection Program loans, increased \$1.422 billion or 8.5% during 2022
- Allowance for credit losses on loans to total loans, excluding Warehouse Purchase Program and SBA Paycheck Protection Program loans, of 1.56%⁽¹⁾
- Nonperforming assets remain low at 0.08% of fourth quarter average interest-earning assets
- Return (annualized) on fourth quarter average assets of 1.47%, average common equity of 8.26%, average tangible common equity of 16.26%(1), and efficiency ratio of 40.87%
- Pending acquisitions of First Bancshares of Texas, Inc., Midland, Texas, and Lone Star State Bancshares, Inc., Lubbock, Texas
- Approved 2023 Stock Repurchase Program covering up to 5% of outstanding common stock

HOUSTON, January 25, 2023. Prosperity Bancshares, Inc.® (NYSE: PB), the parent company of Prosperity Bank® (collectively, "Prosperity"), reported net income of \$137.9 million for the quarter ended December 31, 2022 compared with \$126.8 million for the same period in 2021. Net income per diluted common share was \$1.51 for the quarter ended December 31, 2022 compared with \$1.38 for the same period in 2021, an increase of 9.4%, and the annualized return on fourth quarter average assets was 1.47%. Additionally, loans, excluding Warehouse Purchase Program and SBA Paycheck Protection Program ("PPP") loans, increased \$518.5 million or 3.0% (11.8% annualized) during the fourth quarter of 2022. Nonperforming assets remain low at 0.08% of fourth quarter average interest-earning assets.

"During the fourth quarter of 2022, Prosperity continued to see growth in loans, which we expect will continue in 2023. The growth comes from new loans as well as existing loans not paying off as fast as they did when rates were low and it was opportunistic for borrowers to repay or move the loans. Consumer spending remains strong, especially in the tourism, restaurant and hospitality sectors. Real estate sales and pricing have been affected by the increase in rates, but we expect that because of inventory levels and population growth, the impact will be less in Texas and Oklahoma," said David Zalman, Prosperity's Senior Chairman and Chief Executive Officer.

⁽¹⁾ Refer to the "Notes to Selected Financial Data" at the end of this Earnings Release for a reconciliation of this non-GAAP financial measure to the nearest GAAP financial measure.

"We believe that the economies in Texas and Oklahoma will outperform other states over the next several years as companies and individuals continue to move to the states because of lower tax rates and a business-friendly political environment. We expect that companies will need more infrastructure and buildings and consumers will need more housing and places to spend their money, and both will need banks to finance the growth," continued Zalman.

"While the net interest margin at some banks has improved immediately because of higher rates, we expect Prosperity's net interest margin to continue to increase over the next several years as our bond portfolio, which yielded 1.96% during the fourth quarter of 2022, reprices to higher yields assuming that rates normalize near the current rate," concluded Zalman.

Results of Operations for the Three Months Ended December 31, 2022

Net income was \$137.9 million⁽²⁾ for the three months ended December 31, 2022 compared with \$126.8 million⁽³⁾ for the same period in 2021, an increase of \$11.1 million or 8.7%. The change was primarily due to an increase in loans and securities interest income, partially offset by a decrease in PPP fees and interest income of \$8.5 million, a decrease in loan discount accretion of \$4.5 million, and an increase in interest expense. Net income per diluted common share was \$1.51 for the three months ended December 31, 2022 compared with \$1.38 for the same period in 2021, an increase of 9.4%. On a linked quarter basis, net income was \$137.9 million⁽²⁾ for the three months ended December 31, 2022 compared with \$135.8 million⁽⁴⁾ for the three months ended September 30, 2022, an increase of \$2.1 million or 1.5%. The change was primarily due to an increase in noninterest income and a decrease in noninterest expense, partially offset by a decrease in net interest income. Net income per diluted common share was \$1.51 for the three months ended December 31, 2022 compared with \$1.49 for the three months ended September 30, 2022, an increase of 1.3%. Annualized returns on average assets, average common equity and average tangible common equity for the three months ended December 31, 2022 were 1.47%, 8.26% and 16.26%⁽¹⁾, respectively. Prosperity's efficiency ratio (excluding net gains and losses on the sale or write down of assets and securities) was 40.87%⁽¹⁾ for the three months ended December 31, 2022.

Net interest income before provision for credit losses for the three months ended December 31, 2022 was \$256.1 million compared with \$244.8 million for the same period in 2021, an increase of \$11.4 million or 4.6%. The change was primarily due to an increase in the average balances and average rates on loans held for investment and on investment securities, partially offset by a decrease in PPP fees and interest income of \$8.5 million, a decrease in loan discount accretion of \$4.5 million and an increase in the average rates on interest-bearing liabilities. On a linked quarter basis, net interest income before provision for credit losses was \$256.1 million compared with \$260.7 million for the three months ended September 30, 2022, a decrease of \$4.5 million or 1.7%.

The net interest margin on a tax equivalent basis was 3.05% for the three months ended December 31, 2022 compared with 2.97% for the same period in 2021. The change was primarily due to an increase in the average balances and average rates on loans held for investment and on investment securities, partially offset by a decrease in PPP fees and interest income of \$8.5 million, a decrease in loan discount accretion of \$4.5 million and an increase in the average rates on interest-bearing liabilities. On a linked quarter basis, the net interest margin on a tax equivalent basis was 3.05% for the three months ended December 31, 2022 compared with 3.11% for the three months ended September 30, 2022. The linked quarter decrease was primarily due to an increase in the average rates on interest-bearing liabilities, partially offset by higher average balances and higher average rates on loans and average rates on investment securities.

Noninterest income was \$37.7 million for the three months ended December 31, 2022 compared with \$35.8 million for the same period in 2021, an increase of \$2.0 million or 5.5%. This change was primarily due to a higher net gain on sale or write-down of assets, an increase in trust income and an increase in other noninterest income. On a linked quarter basis, noninterest income was \$37.7 million compared with \$34.7 million for the three months ended September 30, 2022, an increase of \$3.0 million or 8.8%, primarily due to a higher net gain on the sale or write-down of assets and an increase in other noninterest income.

Noninterest expense was \$119.2 million for the three months ended December 31, 2022 compared with \$119.5 million for the same period in 2021, a decrease of \$294 thousand. On a linked guarter basis, noninterest expense decreased \$3.0 million or 2.4% to \$119.2

⁽²⁾ Includes purchase accounting adjustments of \$758 thousand, net of tax, primarily comprised of loan discount accretion of \$913 thousand for the three months ended December 31, 2022.

⁽³⁾ Includes purchase accounting adjustments of \$4.2 million, net of tax, primarily comprised of loan discount accretion of \$5.4 million for the three months ended December 31, 2021.

⁽⁴⁾ Includes purchase accounting adjustments of \$997 thousand, net of tax, primarily comprised of loan discount accretion of \$1.2 million for the three months ended September 30, 2022.

⁽⁵⁾ Includes purchase accounting adjustments of \$6.0 million, net of tax, primarily comprised of loan discount accretion of \$7.4 million for the year ended December 31, 2022.

⁽⁶⁾ Includes purchase accounting adjustments of \$31.5 million, net of tax, primarily comprised of loan discount accretion of \$39.3 million for the year ended December 31, 2021.

million compared with \$122.2 million for the three months ended September 30, 2022. This change was primarily due to a decrease in salaries and benefits, partially offset by an increase in other noninterest expense.

Results of Operations for the Year Ended December 31, 2022

Net income was \$524.5 million⁽⁵⁾ for the year ended December 31, 2022 compared with \$519.3 million⁽⁶⁾ for 2021, an increase of \$5.2 million or 1.0%. Net income per diluted common share was \$5.73 for the year ended December 31, 2022 compared with \$5.60 for 2021, an increase of 2.3%. Annualized returns on average assets, average common equity and average tangible common equity for the year ended December 31, 2022 were 1.39%, 7.97% and 15.94%⁽¹⁾, respectively. Prosperity's efficiency ratio (excluding net gains and losses on the sale or write down of assets and securities) was 42.23%⁽¹⁾ for the year ended December 31, 2022.

Net interest income before provision for credit losses for the year ended December 31, 2022 was \$1.005 billion compared with \$993.3 million for the prior year, an increase of \$11.9 million or 1.2%. The change was primarily due to an increase in average balances and average rates on investment securities, partially offset by a decrease in PPP fees and interest income of \$44.6 million, a decrease in loan discount accretion of \$31.9 million and an increase in the average rates on interest-bearing liabilities.

The net interest margin on a tax equivalent basis for the year ended December 31, 2022 was 3.00% compared with 3.14% for 2021. The change was primarily due to an increase in the average balances on investment securities, partially offset by a decrease in PPP fees and interest income of \$44.6 million, a decrease in loan discount accretion of \$31.9 million and an increase in the average rates on interest-bearing liabilities.

Noninterest income was \$145.1 million for the year ended December 31, 2022 compared with \$140.0 million for 2021, an increase of \$5.2 million or 3.7%, primarily due to an increase in NSF income, a net gain on the sale or write-down of assets, an increase in trust income and an increase in other noninterest income, partially offset by a decrease in mortgage income.

Noninterest expense was \$484.2 million for the year ended December 31, 2022 compared with \$473.6 million for 2021, an increase of \$10.6 million or 2.2%. The change was primarily due to an increase in salaries and benefits, an increase in credit and debit card and data processing expense and the change in net loss (gain) on sale or write-down of other real estate.

Balance Sheet Information

At December 31, 2022, Prosperity had \$37.690 billion in total assets, a decrease of \$144.1 million or 0.4%, compared with \$37.834 billion at December 31, 2021.

Loans at December 31, 2022 were \$18.840 billion, an increase of \$223.7 million or 1.2%, compared with \$18.616 billion at December 31, 2021, primarily due to increases in 1-4 family residential and construction, land development and other land loans, partially offset by decreases in Warehouse Purchase Program, PPP and commercial real estate loans. Linked quarter loans increased \$333.5 million or 1.8% (7.2% annualized) from \$18.506 billion at September 30, 2022. Excluding Warehouse Purchase Program and PPP loans, loans at December 31, 2022 were \$18.093 billion compared to \$16.671 billion at December 31, 2021, an increase of \$1.422 billion or 8.5%. Linked quarter loans, excluding Warehouse Purchase Program and PPP loans, increased \$518.5 million or 3.0% (11.8% annualized) from \$17.575 billion at September 30, 2022.

As part of its lending activities, Prosperity extends credit to oil and gas production and servicing companies. Oil and gas production loans are loans to companies directly involved in the exploration and/or production of oil and gas. Oil and gas servicing loans are loans to companies that provide services for oil and gas production and exploration. At December 31, 2022, oil and gas loans totaled \$429.5 million (net of discount and excluding PPP loans totaling \$3.4 million) or 2.3% of total loans, of which \$209.0 million were production loans and \$220.5 million were servicing loans, compared with total oil and gas loans of \$491.3 million (net of discount and excluding PPP loans totaling \$27.9 million) or 2.6% of total loans at December 31, 2021, of which \$294.1 million were production loans and \$197.2 million were servicing loans. In addition, as of December 31, 2022, Prosperity had total unfunded commitments to oil and gas companies of \$453.4 million compared with total unfunded commitments to oil and gas companies of \$419.0 million as of December 31, 2021. Unfunded commitments to producers include letters of credit issued in lieu of oil well plugging bonds.

Deposits at December 31, 2022 were \$28.534 billion, a decrease of \$2.238 billion or 7.3%, compared with \$30.772 billion at December 31, 2021, primarily due to a decrease in public fund deposits. Linked quarter deposits decreased \$766.6 million or 2.6% from \$29.300 billion at September 30, 2022.

Asset Quality

Nonperforming assets totaled \$27.5 million or 0.08% of quarterly average interest-earning assets at December 31, 2022 compared with \$28.1 million or 0.09% of quarterly average interest-earning assets at December 31, 2021 and \$19.9 million or 0.06% of quarterly average interest-earning assets at September 30, 2022.

The allowance for credit losses on loans and off-balance sheet credit exposures was \$311.5 million at December 31, 2022 compared with \$316.3 million at December 31, 2021 and \$312.1 million at September 30, 2022. There was no provision for credit losses for the three months and years ended December 31, 2022 and 2021.

The allowance for credit losses on loans was \$281.6 million or 1.49% of total loans at December 31, 2022 compared with \$286.4 million or 1.54% of total loans at December 31, 2021 and \$282.2 million or 1.52% of total loans at September 30, 2022. Excluding Warehouse Purchase Program and PPP loans, the allowance for credit losses on loans to total loans was 1.56%⁽¹⁾ at December 31, 2022 compared with 1.72%⁽¹⁾ at December 31, 2021 and 1.61%⁽¹⁾ at September 30, 2022.

Net charge-offs were \$603 thousand for the three months ended December 31, 2022 compared with net charge-offs of \$807 thousand for the three months ended December 31, 2021 and net charge-offs of \$1.8 million for the three months ended September 30, 2022. During the fourth quarter of 2022, net charge-offs did not include any purchased credit deteriorated ("PCD") loans and \$6.2 million of specific reserves on resolved PCD loans was released to the general reserve.

Net charge-offs were \$4.8 million for the year ended December 31, 2022 compared with \$29.7 million for the year ended December 31, 2021. Net charge-offs for the year ended December 31, 2022 did not include any PCD loans and \$8.2 million of specific reserves on resolved PCD loans was released to the general reserve during the period.

Dividend

Prosperity Bancshares declared a first quarter 2023 cash dividend of \$0.55 per share to be paid on April 3, 2023, to all shareholders of record as of March 15, 2023.

Stock Repurchase Program

On January 17, 2023, Prosperity Bancshares announced a stock repurchase program under which up to 5%, or approximately 4.6 million shares, of its outstanding common stock may be acquired over a one-year period expiring on January 17, 2024, at the discretion of management. Under its 2022 stock repurchase program, Prosperity Bancshares repurchased zero shares of its common stock during the three months ended December 31, 2022 and 981,884 shares of its common stock at an average weighted price of \$66.90 per share during the year ended December 31, 2022.

Pending Acquisition of First Bancshares of Texas, Inc.

On October 11, 2022, Prosperity Bancshares and First Bancshares of Texas, Inc. ("First Bancshares") jointly announced the signing of a definitive merger agreement whereby First Bancshares, the parent company of FirstCapital Bank of Texas, N.A. ("FirstCapital Bank") will merge with and into Prosperity. FirstCapital Bank operates 16 full-service banking offices in 6 different markets in West, North and Central Texas areas, including its main office in Midland, and banking offices in Midland, Lubbock, Amarillo, Wichita Falls, Burkburnett, Byers, Henrietta, Dallas, Horseshoe Bay, Marble Falls and Fredericksburg, Texas. As of September 30, 2022, First Bancshares, on a consolidated basis, reported total assets of \$2.203 billion, total loans of \$1.631 billion and total deposits of \$1.842 billion.

Under the terms of the merger agreement, Prosperity will issue 3,583,370 shares of Prosperity common stock plus \$93.4 million in cash for all outstanding shares of First Bancshares capital stock, subject to certain conditions and potential adjustments. Based on Prosperity's closing price of \$69.27 on October 7, 2022, the total consideration was valued at approximately \$341.6 million. The transaction is subject to customary closing conditions, including the receipt of regulatory approvals and approval of the shareholders of First Bancshares. The transaction is expected to close during the first half of 2023, although delays could occur.

Pending Acquisition of Lone Star State Bancshares, Inc.

On October 11, 2022, Prosperity Bancshares and Lone Star State Bancshares, Inc. ("Lone Star") jointly announced the signing of a definitive merger agreement whereby Lone Star, the parent company of Lone Star State Bank of West Texas ("Lone Star Bank") will merge with and into Prosperity. Lone Star Bank operates 5 banking offices in the West Texas area, including its main office in Lubbock, and 1 banking center in each of Brownfield, Midland, Odessa and Big Spring, Texas. As of September 30, 2022, Lone Star, on a consolidated basis, reported total assets of \$1.387 billion, total loans of \$940.5 million and total deposits of \$1.249 billion.

Under the terms of the merger agreement, Prosperity will issue 2,376,182 shares of Prosperity common stock plus \$64.1 million in cash for all outstanding shares of Lone Star capital stock, subject to certain conditions and potential adjustments. Based on Prosperity's closing price of \$69.27 on October 7, 2022, the total consideration was valued at approximately \$228.7 million. The transaction is subject to customary closing conditions, including the receipt of regulatory approvals and approval of the shareholders of Lone Star. The transaction is expected to close during the first half of 2023, although delays could occur.

Conference Call

Prosperity's management team will host a conference call on Wednesday, January 25, 2023, at 11:30 a.m. Eastern Time (10:30 a.m. Central Time) to discuss Prosperity's fourth quarter 2022 earnings. Individuals and investment professionals may participate in the call by dialing 877-883-0383 for domestic participants, or 412-902-6506 for international participants. The participant elite entry number is 6262776.

Alternatively, individuals may listen to the live webcast of the presentation by visiting Prosperity's website at www.prosperitybankusa.com. The webcast may be accessed from Prosperity's home page by selecting "Presentations, Webcasts & Calls" from the menu on the Investor Relations link and following the instructions.

Non-GAAP Financial Measures

Prosperity's management uses certain non-GAAP financial measures to evaluate its performance. Specifically, Prosperity reviews return on average tangible common equity; tangible book value per share; the tangible equity to tangible assets ratio; allowance for credit losses on loans to total loans excluding Warehouse Purchase Program and PPP loans; and the efficiency ratio excluding net gains and losses on the sale or write down of assets and securities, for internal planning and forecasting purposes. Prosperity believes these non-GAAP financial measures provide information useful to investors in understanding Prosperity's financial results and their presentation, together with the accompanying reconciliations, provides a more complete understanding of factors and trends affecting Prosperity's business and allows investors to view performance in a manner similar to management, the entire financial services sector, bank stock analysts and bank regulators. Further, Prosperity believes that these non-GAAP financial measures provide useful information by excluding certain items that may not be indicative of its core operating earnings and business outlook. These non-GAAP financial measures should not be considered a substitute for, nor of greater importance than, GAAP basis financial measures and results; Prosperity strongly encourages investors to review its consolidated financial statements in their entirety and not to rely on any single financial measure. Because non-GAAP financial measures are not standardized, it may not be possible to compare these financial measures with other companies' non-GAAP financial measures having the same or similar names. Please refer to the "Notes to Selected Financial Data" at the end of this Earnings Release for a reconciliation of these non-GAAP financial measures to the nearest respective GAAP financial measures.

Prosperity Bancshares, Inc. ®

As of December 31, 2022, Prosperity Bancshares, Inc.® is a \$37.690 billion Houston, Texas based regional financial holding company providing personal banking services and investments to consumers and businesses throughout Texas and Oklahoma. Founded in 1983, Prosperity believes in a community banking philosophy, taking care of customers, businesses and communities in the areas it serves by providing financial solutions to simplify everyday financial needs. In addition to offering traditional deposit and loan products, Prosperity offers digital banking solutions, credit and debit cards, mortgage services, retail brokerage services, trust and wealth management, and treasury management.

Prosperity currently operates 272 full-service banking locations: 65 in the Houston area, including The Woodlands; 30 in the South Texas area including Corpus Christi and Victoria; 62 in the Dallas/Fort Worth area; 22 in the East Texas area; 29 in the Central Texas area including Austin and San Antonio; 34 in the West Texas area including Lubbock, Midland-Odessa and Abilene; 16 in the Bryan/College Station area; 6 in the Central Oklahoma area; and 8 in the Tulsa, Oklahoma area.

Cautionary Notes on Forward-Looking Statements

"Safe Harbor" Statement under the Private Securities Litigation Reform Act of 1995: This release contains, and the remarks by Prosperity's management on the conference call may contain, forward-looking statements within the meaning of the federal securities laws, including Section 27A of the Securities Act of 1933, as amended, and Section 21E of the Securities Exchange Act of 1934, as amended. From time to time, oral or written forward-looking statements may also be included in other information released to the public. Such forward-looking statements are typically, but not exclusively, identified by the use in the statements of words or phrases such as "aim," "anticipate," "believe," "estimate," "expect," "goal," "guidance," "intend," "is anticipated," "is expected," "is intended," "objective," "plan," "projected," "projection," "will affect," "will be," "will continue," "will decrease," "will grow," "will impact," "will increase," "will incur," "will reduce," "will remain," "will result," "would be," variations of such words or phrases (including where the word "could," "may," or "would" is used rather than the word "will" in a phrase) and similar words and phrases

indicating that the statement addresses some future result, occurrence, plan or objective. Forward-looking statements include all statements other than statements of historical fact, including forecasts or trends, and are based on current expectations, assumptions, estimates and projections about Prosperity Bancshares and its subsidiaries. These forward-looking statements may include information about Prosperity's possible or assumed future economic performance or future results of operations, including future revenues, income, expenses, provision for loan losses, provision for taxes, effective tax rate, earnings per share and cash flows and Prosperity's future capital expenditures and dividends, future financial condition and changes therein, including changes in Prosperity's loan portfolio and allowance for loan losses, future capital structure or changes therein, as well as the plans and objectives of management for Prosperity's future operations, future or proposed acquisitions, including the proposed transactions with First Bancshares and Lone Star, the future or expected effect of acquisitions on Prosperity's operations, results of operations, financial condition, and future economic performance, statements about the anticipated benefits of each of the proposed transactions, and statements about the assumptions underlying any such statement, as well as expectations regarding the effects of the COVID-19 pandemic on Prosperity's operating income, financial condition and cash flows. These forward-looking statements are not guarantees of future performance and are based on expectations and assumptions Prosperity currently believes to be valid. Because forward-looking statements relate to future results and occurrences, many of which are outside of Prosperity's control, they are subject to inherent uncertainties, risks and changes in circumstances that are difficult to predict. Many possible events or factors could adversely affect the future financial results and performance of Prosperity, First Bancshares, Lone Star or the combined company and could cause those results or performance to differ materially from those expressed in or implied by the forward-looking statements. Such risks and uncertainties include, among others: the occurrence of any event, change or other circumstance that could give rise to the right of a party to terminate the merger agreement with First Bancshares or Lone Star, as applicable, the outcome of any legal proceedings that may be instituted against Prosperity, First Bancshares or Lone Star, delays in completing either of the transactions, the failure to obtain necessary regulatory approvals (and the risk that such approvals may result in the imposition of conditions that could adversely affect the combined company or the expected benefits of each of the transactions) or First Bancshares shareholder approval or Lone Star shareholder approval or to satisfy any of the other conditions to the transactions on a timely basis or at all, the possibility that the anticipated benefits of the transactions are not realized when expected or at all, including as a result of the impact of, or problems arising from, the integration of the two companies or as a result of the strength of the economy and competitive factors generally, or specifically in the West Texas area and the West, North and Central Texas area where First Bancshares and Lone Star, respectively, do a majority of their respective business and Prosperity has a significant presence, the possibility that the transactions may be more expensive to complete than anticipated, including as a result of unexpected factors or events, diversion of management's attention from ongoing business operations and opportunities, potential adverse reactions or changes to business or employee relationships, including those resulting from the announcement or completion of the transactions, Prosperity's ability to complete the acquisition and integration of First Bancshares and of Lone Star successfully, and the dilution caused by Prosperity's issuance of additional shares of its common stock in connection with the transactions. Prosperity disclaims any obligation to update such factors or to publicly announce the results of any revisions to any of the forward-looking statements included herein to reflect future events or developments. These and various other factors are discussed in Prosperity's Annual Report on Form 10-K for the year ended December 31, 2021, and other reports and statements Prosperity has filed with the Securities and Exchange Commission ("SEC"). Copies of the SEC filings for Prosperity may be downloaded from the Internet at no charge from http://www.prosperitybankusa.com.

Additional Information about the First Bancshares Merger and Where to Find It

In connection with the proposed merger of First Bancshares into Prosperity, Prosperity has filed with the SEC a registration statement on Form S-4 to register the shares of Prosperity common stock to be issued to the shareholders of First Bancshares. The registration statement includes a preliminary proxy statement/prospectus. The definitive proxy statement/prospectus will be sent to the shareholders of First Bancshares seeking their approval of the proposed transaction.

WE URGE INVESTORS AND SECURITY HOLDERS TO READ THE REGISTRATION STATEMENT ON FORM S-4, THE PROXY STATEMENT/PROSPECTUS INCLUDED WITHIN THE REGISTRATION STATEMENT ON FORM S-4 AND ANY OTHER RELEVANT DOCUMENTS TO BE FILED WITH THE SECURITIES AND EXCHANGE COMMISSION IN CONNECTION WITH THE PROPOSED TRANSACTION BECAUSE THEY CONTAIN IMPORTANT INFORMATION ABOUT PROSPERITY, FIRST BANCSHARES AND THE PROPOSED TRANSACTION.

Investors and security holders may obtain free copies of these documents through the website maintained by the SEC at http://www.sec.gov. You will also be able to obtain these documents, when they are filed, free of charge, from Prosperity at http://www.prosperitybankusa.com. Copies of the proxy statement/prospectus can also be obtained, when it becomes available, free of charge, by directing a request by telephone or mail to Prosperity Bancshares, Inc., Prosperity Bank Plaza, 4295 San Felipe, Houston, Texas 77027 Attn: Investor Relations, (281) 269-7199 or to First Bancshares of Texas, Inc., 310 West Wall Street, Suite 1200, Midland, Texas 79701, Attention: Ken Burgess, (844) 322-8392.

Additional Information about the Lone Star Merger and Where to Find It

In connection with the proposed merger of Lone Star into Prosperity, Prosperity has filed with the SEC a registration statement on Form S-4 to register the shares of Prosperity common stock to be issued to the shareholders of Lone Star. The registration statement includes a preliminary proxy statement/prospectus. The definitive proxy statement/prospectus will be sent to the shareholders of Lone Star seeking their approval of the proposed transaction.

WE URGE INVESTORS AND SECURITY HOLDERS TO READ THE REGISTRATION STATEMENT ON FORM S-4, THE PROXY STATEMENT/PROSPECTUS INCLUDED WITHIN THE REGISTRATION STATEMENT ON FORM S-4 AND ANY OTHER RELEVANT DOCUMENTS TO BE FILED WITH THE SECURITIES AND EXCHANGE COMMISSION IN CONNECTION WITH THE PROPOSED TRANSACTION BECAUSE THEY CONTAIN IMPORTANT INFORMATION ABOUT PROSPERITY, LONE STAR AND THE PROPOSED TRANSACTION.

Investors and security holders may obtain free copies of these documents through the website maintained by the SEC at http://www.sec.gov. You will also be able to obtain these documents, when they are filed, free of charge, from Prosperity at http://www.prosperitybankusa.com. Copies of the proxy statement/prospectus can also be obtained, when it becomes available, free of charge, by directing a request by telephone or mail to Prosperity Bancshares, Inc., Prosperity Bank Plaza, 4295 San Felipe, Houston, Texas 77027 Attn: Investor Relations, (281) 269-7199 or to Lone Star State Bancshares, Inc., 6220 Milwaukee Avenue, Lubbock, Texas 79424, Attention: Alan Lackey, (806) 771-7717.

Participants in the Solicitation

Prosperity, First Bancshares and their respective directors and executive officers may be deemed to be participants in the solicitation of proxies from the shareholders of First Bancshares in connection with the proposed transaction. Certain information regarding the interests of these participants and a description of their direct and indirect interests, by security holdings or otherwise, is included in the registration statement and proxy statement/prospectus regarding the proposed transaction and other relevant materials to be filed with the SEC when they become available.

Prosperity, Lone Star and their respective directors and executive officers may be deemed to be participants in the solicitation of proxies from the shareholders of Lone Star in connection with the proposed transaction. Certain information regarding the interests of these participants and a description of their direct and indirect interests, by security holdings or otherwise, is included in the registration statement and proxy statement/prospectus regarding the proposed transaction and other relevant materials to be filed with the SEC when they become available.

Additional information about Prosperity and its directors and executive officers may be found in the definitive proxy statement of Prosperity relating to its 2022 Annual Meeting of Shareholders filed with the SEC on March 14, 2022, and other documents filed by Prosperity with the SEC. These documents can be obtained free of charge from the sources described above.

No Offer or Solicitation

This communication is for informational purposes only and is not intended to and does not constitute an offer to subscribe for, buy or sell, or the solicitation of an offer to subscribe for, buy or sell, or an invitation to subscribe for, buy or sell any securities or a solicitation of any vote or approval in any jurisdiction, nor shall there be any sale, issuance or transfer of securities in any jurisdiction in which such offer, invitation, sale or solicitation would be unlawful prior to registration or qualification under the securities laws of any such jurisdiction. No offer of securities shall be made except by means of a prospectus meeting the requirements of Section 10 of the Securities Act of 1933, as amended, and otherwise in accordance with applicable law.

Bryan/College Station Area

Bryan Bryan-29th Street Bryan-29th Street Bryan-East Bryan-North Caldwell College Station Crescent Point Hearne Huntsville Madisonville Navasota New Waverly Rock Prairie

Wellborn Road

Central Texas Area

Southwest Parkway

Tower Point

Austin Allandale Cedar Park Congress Lakeway Liberty Hill Northland Oak Hill Research Blvd Westlake

Other Central Texas Area

Locations
Bastrop
Canyon Lake
Dime Box
Dripping Springs

Elgin
Flatonia
Georgetown
Gruene
Kingsland
La Grange
Lexington
New Braunfels
Pleasanton
Round Rock
San Antonio
Schulenburg
Seguin
Smithville
Thorndale
Weimar

Dallas/Fort Worth Area

Dallas
14th Street Plano
Abrams Centre
Addison
Allen
Balch Springs
Camp Wisdom
Carrollton
Cedar Hill
Coppell
East Plano

Euless

Frisco Frisco Warren

Frisco-West

Garland Grapevine Grapevine Main Kiest

Lake Highlands
McKinney
McKinney Eldorado
McKinney Redbud
North Carrolton
Park Cities
Plano
Plano-West
Preston Forest
Preston Parker
Preston Royal
Red Oak
Richardson

Richardson-West

Rosewood Court

The Colony

Trinity Mills

Turtle Creek

West Allen

Westmoreland

West 15th Plano

Tollroad

Wylie

Fort Worth
Haltom City
Hulen
Keller

Museum Place Renaissance Square Roanoke Stockyards

Other Dallas/Fort Worth Area

Locations
Arlington
Azle
Ennis
Gainesville
Glen Rose
Granbury
Grand Prairie
Jacksboro
Mesquite
Muenster
Runaway Bay
Sanger
Waxahachie
Weatherford

East Texas Area

Athens
Blooming Grove
Canton
Carthage
Corsicana
Crockett
Eustace
Gilmer
Grapeland
Gun Barrel City
Jacksonville
Kerens
Longview
Mount Vernon

Palestine Rusk Seven Points Teague Tyler-Beckham

Teague
Tyler-Beckham
Tyler-South Broadway
Tyler-University
Winnsboro

Houston Area
Houston
Aldine
Alief
Bellaire
Beltway
Clear Lake
Copperfield
Cypress
Downtown
Eastex
Fairfield
First Colony
Fry Road
Gessner

Gladebrook Grand Parkway Heights Highway 6 West Little York Medical Center Memorial Drive Northside Pasadena Pecan Grove

Pin Oak River Oaks Sugar Land SW Medical Center Tanglewood The Plaza Uptown Waugh Drive

Westheimer

Woodcreek

West University

Katy Cinco Ranch Katy-Spring Green

The Woodlands

The Woodlands-College Park
The Woodlands-I-45
The Woodlands-Research Forest

Other Houston Area

Locations
Angleton
Bay City
Beaumont
Cleveland
East Bernard
El Campo
Dayton
Galveston
Groves
Hempstead
Hitchcock
Liberty

Magnolia Magnolia Parkway Mont Belvieu Nederland Needville Rosenberg Shadow Creek Spring Tomball Waller West Columbia Wharton Winnie

South Texas Area -Corpus Christi Calallen Carmel Northwest Saratoga Timbergate Water Street

Victoria Victoria Main Victoria-Navarro Victoria-North Victoria Salem

Other South Texas Area

Locations Alice Aransas Pass Beeville Colony Creek Cuero Edna Goliad Gonzales Hallettsville Kingsville Mathis Padre Island Palacios Port Lavaca Portland Rockport Sinton Taft Yoakum Yorktown

West Texas Area Abilene

Antilley Road Barrow Street Cypress Street Judge Ely Mockingbird

Lubbock 4th Street 66th Street 82nd Street 86th Street 98th Street Avenue Q North University Texas Tech Student Union

Midland Wadley Wall Street

Odessa Grandview Grant Kermit Highway Parkway

Other West Texas Area

Locations
Big Spring
Brownfield
Brownwood
Cisco
Comanche
Early
Floydada
Gorman
Levelland
Littlefield
Merkel
Plainview
San Angelo
Slaton
Snyder

Oklahoma Central Oklahoma Area Oklahoma City

23rd Street Expressway I-240 Memorial

Other Central Oklahoma Area

Locations Edmond Norman

Tulsa Area Tulsa Garnett Harvard Memorial Sheridan S. Harvard Utica Tower

Other Tulsa Area Locations

Owasso

- - -

	Dec 31, 2022		Sep 30, 2022	Jun 30, 2022	Mar 31, 2022	Dec 31, 2021
Balance Sheet Data (at period end)						
Loans held for sale	\$	554	\$ 2,871	\$ 3,350	\$ 2,810	\$ 7,274
Loans held for investment		18,098,653	17,580,653	17,067,871	16,720,173	16,833,171
Loans held for investment - Warehouse						
Purchase Program		740,620	922,764	1,137,623	1,344,541	1,775,699
Total loans		18,839,827	18,506,288	18,208,844	18,067,524	18,616,144
Investment securities(A)		14,476,005	14,806,487	14,912,313	14,798,127	12,818,901
Federal funds sold		301	244	201	274	241
Allowance for credit losses on loans		(281,576)	(282,179)	(283,959)	(285,163)	(286,380)
Cash and due from banks		423,832	602,152	393,716	1,560,321	2,547,739
Goodwill		3,231,636	3,231,636	3,231,636	3,231,636	3,231,636
Core deposit intangibles, net		51,348	53,906	56,483	59,064	61,684
Other real estate owned		1,963	1,758	1,555	1,705	622
Fixed assets, net		339,453	337,099	335,939	336,075	319,799
Other assets		607,040	586,111	530,528	501,623	523,584
Total assets	\$	37,689,829	\$ 37,843,502	\$ 37,387,256	\$ 38,271,186	\$ 37,833,970
	_					
Noninterest-bearing deposits	\$	10,915,448	\$ 11,154,143	\$ 11,032,184	\$ 10,776,652	\$ 10,750,034
Interest-bearing deposits		17,618,083	18,145,952	18,833,434	20,291,658	20,021,728
Total deposits		28,533,531	29,300,095	29,865,618	31,068,310	30,771,762
Other borrowings		1,850,000	1,165,000	300,000	<u> </u>	_
Securities sold under repurchase agreements		428,134	454,304	481,785	440,891	448,099
Allowance for credit losses on off-balance						
sheet credit exposures		29,947	29,947	29,947	29,947	29,947
Other liabilities		148,843	282,514	188,079	227,614	156,926
Total liabilities		30,990,455	31,231,860	30,865,429	31,766,762	31,406,734
Shareholders' equity(B)		6,699,374	6,611,642	6,521,827	6,504,424	6,427,236
Total liabilities and equity	\$	37,689,829	\$ 37,843,502	\$ 37,387,256	\$ 38,271,186	\$ 37,833,970

⁽A) Includes \$(4,396), \$(296), \$1,517, \$2,115 and \$2,290 in unrealized (losses) gains on available for sale securities for the quarterly periods ended December 31, 2022, September 30, 2022, June 30, 2022, March 31, 2022 and December 31, 2021, respectively.

⁽B) Includes \$(3,473), \$(234), \$1,198 \$1,671 and \$1,809 in after-tax unrealized (losses) gains on available for sale securities for the quarterly periods ended December 31, 2022, September 30, 2022, June 30, 2022, March 31, 2022 and December 31, 2021, respectively.

			Year-t	o-Date			
	Dec 31,	Sep 30,	Jun 30,	Mar 31,	Dec 31,	Dec 31,	Dec 31,
	2022	2022	2022	2022	2021	2022	2021
Income Statement Data							
Interest income:							
Loans	\$ 235,126	\$ 210,268	\$ 192,770	\$ 193,025	\$ 206,209	\$ 831,189	\$ 869,908
Securities ^(C)	72,533	68,761	64,111	55,011	46,857	260,416	175,459
Federal funds sold and other earning							
assets	933	525	925	847	563	3,230	1,556
Total interest income	308,592	279,554	257,806	248,883	253,629	1,094,835	1,046,923
Interest expense:							
Deposits	36,048	14,669	8,641	8,754	8,685	68,112	52,913
Other borrowings	14,682	3,719	450	_	_	18,851	_
Securities sold under repurchase							
agreements	1,725	487	244	185	184	2,641	702
Total interest expense	52,455	18,875	9,335	8,939	8,869	89,604	53,615
Net interest income	256,137	260,679	248,471	239,944	244,760	1,005,231	993,308
Provision for credit losses							
Net interest income after provision for							
credit losses	256,137	260,679	248,471	239,944	244,760	_1,005,231	993,308
Noninterest income:							
Nonsufficient funds (NSF) fees	8,519	8,887	8,484	8,124	8,401	34,014	29,610
Credit card, debit card and ATM card							
income	8,816	8,889	8,880	8,179	8,894	34,764	34,680
Service charges on deposit accounts	5,932	6,222	6,365	6,211	6,237	24,730	24,392
Trust income	3,498	3,174	2,875	2,703	2,698	12,250	10,278
Mortgage income	102	340	502	455	685	1,399	8,302
Brokerage income	905	940	917	892	953	3,654	3,320
Bank owned life insurance income	1,329	1,214	1,293	1,283	1,317	5,119	5,228
Net gain (loss) on sale or write-down							
of assets	2,087	50	1,108	689	1,165	3,934	1,097
Other noninterest income	6,536	4,972	7,170	6,586	5,407	25,264	23,059
Total noninterest income	37,724	34,688	37,594	35,122	35,757	145,128	139,966
Noninterest expense:							
Salaries and benefits	75,353	79,578	80,371	79,411	76,496	314,713	310,556
Net occupancy and equipment	8,147	8,412	8,039	7,848	8,140	32,446	32,184
Credit and debit card, data processing							
and software amortization	9,716	9,516	9,246	8,849	9,050	37,327	35,104
Regulatory assessments and FDIC	2.052	• • • •	2051	2050	• • • •	44.004	10.620
insurance	2,873	2,807	2,851	2,850	2,801	11,381	10,638
Core deposit intangibles amortization	2,558	2,577	2,581	2,620	2,855	10,336	11,551
Depreciation	4,438	4,436	4,539	4,547	4,518	17,960	18,095
Communications	3,506	3,374	3,206	2,919	3,134	13,005	12,028
Other real estate expense	154	198	195	214	24	761	496
Net loss (gain) on sale or write-down	((2)	(212)	1.4	((21)	2	(002)	(2.720)
of other real estate	(63)	(213)	14	(621)	2	(883)	(2,720)
Merger related expenses	272	11.520	11.026	11.012	10.510	272	45 (00
Other noninterest expense	12,290	11,529	11,836	11,213	12,518	46,868	45,688
Total noninterest expense	119,244	122,214	122,878	119,850	119,538	484,186	473,620
Income before income taxes	174,617	173,153	163,187	155,216	160,979	666,173	659,654
Provision for income taxes	36,737	37,333	34,697	32,890	34,192	141,657	140,357
Net income available to common	A		A 460 101	.	A 46 5 = 5	A	
shareholders	\$ 137,880	\$ 135,820	\$ 128,490	\$ 122,326	\$ 126,787	\$ 524,516	\$ 519,297

⁽C) Interest income on securities was reduced by net premium amortization of \$8,703, \$9,947, \$11,450, \$12,857 and \$16,006 for the three months ended December 31, 2022, September 30, 2022, June 30, 2022, March 31, 2022 and December 31, 2021, respectively, and \$42,957 and \$58,427 for the years ended December 31, 2022 and December 31, 2021, respectively.

Prosperity Bancshares, Inc.® Financial Highlights (Unaudited) (Dollars and share amounts in thousands, except per share data and market prices)

	Three Months Ended										Year-to-Date			
	Dec	31, 2022	Se	o 30, 2022	Ju	n 30, 2022	Ma	r 31, 2022	De	e 31, 2021	De	c 31, 2022	De	c 31, 2021
Profitability														
Net income (D) (E)	\$	137,880	\$	135,820	\$	128,490	\$	122,326	\$	126,787	\$	524,516	\$	519,297
	÷		÷		÷		÷	,	÷		<u> </u>	 _	Ė	,
Basic earnings per share	\$	1.51	\$	1.49	\$	1.40	\$	1.33	\$	1.38	\$	5.73	\$	5.60
Diluted earnings per share	\$	1.51	\$	1.49	\$	1.40	\$	1.33	\$	1.38	\$	5.73	\$	5.60
Return on average assets (F)		1.47%		1.45%		1.36%		1.29%		1.37%		1.39%		1.44%
Return on average common equity						210 0 / 0								
(F)		8.26%		8.24%		7.84%		7.54%	6 7.91%		% 7.97%			8.21%
Return on average tangible														
common equity (F) (G)		16.26%		16.44%		15.73%		15.30%	6 16.26%		6 15.94%			17.18%
Tax equivalent net interest margin		3.05%		3.11%		2.97%		2.88%		2.97%		3.00%		3.14%
Efficiency ratio (G) (I)		40.87%		41.38%		43.12%		43.68%		42.79%				41.83%
_		40.0770		41.30/0		43.12/0		43.0070		42.79/0		42.23/0		41.03/0
Liquidity and Capital Ratios		17.78%										1.7.700/		
Equity to assets			T	17.47%		17.44%	T)	17.00%		16.99%		17.78%		16.99%
Common equity tier 1 capital		15.88% ^(J)				15.26%		15.32%				15.88%		15.10%
Tier 1 risk-based capital		15.88% ^(J)				15.26% ^(J) 15.32%				15.10%		15.88%		15.10%
Total risk-based capital		16.51%				15.91% ^(J)						16.51%		15.45%
Tier 1 leverage capital		10.16%	J)	9.94% ^(J)		9.58% ^(J)		9.44% ^(J)		9.62%		10.16%	(J)	9.62%
Period end tangible equity to period end tangible assets (G)		9.93%		9.62%		9.48%		9.19%		9.07%		9.93%		9.07%
period end tangible assets (5)		9.9370		9.0270		9.48% 9.19%		9.0770			9.9370		9.0770	
Other Data														
Weighted-average shares used in														
computing earnings per common														
share														
Basic		91,287		91,209		91,772		92,161		92,162		91,604		92,657
Diluted		91,287		91,209		91,772		92,161		92,162		91,604		92,657
Period end shares outstanding		91,314		91,210		91,196		92,160		92,170		91,314		92,170
Cash dividends paid per common	d.	0.55	ø	0.52	¢.	0.52	d.	0.53	ø	0.53	d)	2 11	ø	1.00
share	\$ \$	0.55 73.37	\$ \$	0.52 72.49	\$ \$	0.52 71.51	\$ \$	0.52 70.58	\$ \$	0.52 69.73	\$ \$	2.11 73.37	\$ \$	1.99 69.73
Book value per common share Tangible book value per common	Э	13.31	Э	72.49	Ф	/1.31	Э	/0.38	Э	09.73	Ф	/3.3/	Þ	09.73
share (G)	\$	37.41	\$	36.47	\$	35.46	\$	34.87	\$	34.00	\$	37.41	\$	34.00
Silare	Ф	37.41	Ф	30.47	Ф	33.40	Ф	34.07	Ф	34.00	Ф	37.41	Ф	34.00
Common Stock Market Price														
High	\$	76.32	\$	77.93	\$	73.50	\$	80.46	\$	78.67	\$	80.46	\$	83.02
Low	\$	66.71	\$	65.37	\$	64.69	\$	69.08	\$	68.53	\$	64.69	\$	64.40
Period end closing price	\$	72.68	\$	66.68	\$	68.27	\$	69.38	\$	72.35	\$	72.68	\$	72.35
Employees – FTE (excluding		2 (25		2 705		2.55		2.505		2 =0 :		2 (22		2.504
overtime)		3,633		3,592		3,576		3,595		3,704		3,633		3,704
Number of banking centers		272		272		272		272		273		272		273

(D) Includes purchase accounting adjustments for the periods presented as follows:

		Ti		Year-to	-Date		
	Dec 31, 2022	Sep 30, 2022	Jun 30, 2022	Mar 31, 2022	Dec 31, 2021	Dec 31, 2022	Dec 31, 2021
Loan discount accretion							
ASC 310-20	\$603	\$912	\$(265)	\$4,674	\$4,635	\$5,924	\$31,440
ASC 310-30	\$310	\$322	\$324	\$521	\$731	\$1,477	\$7,838
Securities net amortization	\$12	\$40	\$12	\$52	\$139	\$116	\$557
Time deposits amortization	\$59	\$68	\$84	\$100	\$127	\$311	\$1,162

⁽E) Using effective tax rate of 21.0%, 21.6%, 21.3%, 21.2% and 21.2% for the three months ended December 31, 2022, September 30, 2022, June 30, 2022, March 31, 2022 and December 31, 2021, respectively, and 21.3% for the years ended December 31, 2022 and December 31, 2021.

⁽F) Interim periods annualized.

⁽G) Refer to the "Notes to Selected Financial Data" at the end of this Earnings Release for a reconciliation of this non-GAAP financial measure to the nearest GAAP financial measure.

⁽H) Net interest margin for all periods presented is based on average balances on an actual 365-day basis.

⁽I) Calculated by dividing total noninterest expense, excluding credit loss provisions, by net interest income plus noninterest income, excluding net gains and losses on the sale or write down of assets and securities. Additionally, taxes are not part of this calculation.

⁽J) Beginning on January 1, 2022, the cumulative amount of the current expected credit loss ("CECL") transition adjustments is being phased in over a three-year transition period.

YIELD ANALYSIS					Months Ended	l				
		Dec 31, 2022			Sep 30, 2022		Γ	Dec 31, 2021		
		Interest			Interest			Interest		
		Earned/	Average		Earned/	Average		Earned/	Average	
	Average	Interest	Yield/	Average	Interest	Yield/	Average	Interest	Yield/	(17)
	Balance	Paid	Rate (K)	Balance	Paid	Rate (K)	Balance	Paid	Rate	(K)
Interest-earning assets:										
Loans held for sale	\$ 1,758	\$ 27	6.09%	\$ 4,136	\$ 57	5.47%	- ,	\$ 71	3.20%	
Loans held for investment	17,818,769	223,768	4.98%	17,275,866	199,417	4.58%	16,830,163	192,200	4.53%	
Loans held for investment -										
Warehouse Purchase Program	747,007	11,331	6.02%	938,589	10,794	4.56%	1,772,971	13,938	3.12%	
Total Loans	18,567,534	235,126	5.02%	18,218,591	210,268	4.58%	18,611,928	206,209	4.40%	
Investment securities	14,715,516	72,533	1.96% ^(L)	14,962,847	68,761	1.82% (L)	12,751,857	46,857	1.46%	(L)
Federal funds sold and other										
earning assets	101,986	933	3.63%	87,859	525	2.37%	1,393,859	563	0.16%	
Total interest-earning assets	33,385,036	308,592	3.67%	33,269,297	279,554	3.33%	32,757,644	253,629	3.07%	
Allowance for credit losses on						-				
loans	(282,546)			(283,244)			(287,191)			
Noninterest-earning assets	4,515,412			4,480,512			4,476,582			
Total assets	\$ 37,617,902			\$ 37,466,565		5				
1041 455015	\$ 37,017,702			\$ 37,400,303		<u> </u>	5 30,747,033			
v										
Interest-bearing liabilities:										
Interest-bearing demand										
deposits	\$ 5,843,672	\$ 3,224	0.22%	\$ 6,155,511	\$ 2,345	0.15%	6,196,283	\$ 2,187	0.14%	
Savings and money market										
deposits	9,805,024	27,929	1.13%	10,172,986	9,479	0.37%	10,286,650	3,817	0.15%	
Certificates and other time										
deposits	2,066,085	4,895	0.94%	2,185,529	2,845	0.52%	2,766,123	2,681	0.38%	
Other borrowings	1,465,533	14,682	3.97%	577,828	3,719	2.55%	_	_	_	
Securities sold under repurchase										
agreements	441,405	1,725	1.55%	473,584	487	0.41%	432,981	184	0.17%	
Total interest-bearing										
liabilities	19,621,719	52,455	1.06% (M)	19,565,438	18,875	0.38% (M)_	19,682,037	8,869	0.18%	(M
Noninterest-bearing liabilities:										
Noninterest-bearing demand										
deposits	11,064,714			11,048,856			10,587,441			
Allowance for credit losses on										
off-balance sheet credit										
exposures	29,947			29,947			29,947			
Other liabilities	224,512			231,812			234,746			
Total liabilities	30,940,892			30,876,053			30,534,171			
Shareholders' equity	6,677,010			6,590,512		_	6,412,864			
Total liabilities and						_	*,**=,***			
shareholders' equity	\$ 37,617,902			\$ 37,466,565		S	36,947,035			
sharehoraers equity	Ψ 37,017,702			Ψ 37,100,303		=	30,717,033			
Net interest income and margin		\$ 256,137	3.04%		\$ 260,679	3.11%		\$ 244,760	2.96%	
Non-GAAP to GAAP								, . 00		
reconciliation:										
		440			458			457		
Tax equivalent adjustment		440			458			45 /		
Net interest income and margin		0.056.555	2.050/		e 261 125	2.110/		0.045.015	0.050/	
(tax equivalent basis)		\$ 256,577	3.05%		<u>\$ 261,137</u>	3.11%		\$ 245,217	2.97%	

⁽K) Annualized and based on an actual 365-day basis.

⁽L) Yield on securities was impacted by net premium amortization of \$8,703, \$9,947 and \$16,006 for the three months ended December 31, 2022, September 30 and December 31, 2021, respectively.

⁽M) Total cost of funds, including noninterest bearing deposits, was 0.68%, 0.24% and 0.12% for the three months ended December 31, 2022, September 30, 2022 and December 31, 2021, respectively.

YIELD ANALYSIS			Year	-to-Date			
		Dec 31, 2022			Dec 31, 2021		
	Average Balance	Interest Earned/ Interest Paid	Average Yield/ Rate	Average (N) Balance	Interest Earned/ Interest Paid	Average Yield/ Rate	(N)
Interest-earning assets:							
Loans held for sale	\$ 3,420	\$ 164	4.80%	\$ 16,807	\$ 510	3.03%	
Loans held for investment	17,155,082	788,504	4.60%	17,128,069	806,012	4.71%	
Loans held for investment - Warehouse Purchase Program	1,051,237	42,521	4.04%	1,988,724	63,386	3.19%	
Total loans	18,209,739	831,189	4.56%	19,133,600	869,908	4.55%	
Investment securities	14,613,799	260,416	1.78%	(O) 11,328,903	175,459	1.55%	(O)
Federal funds sold and other earning assets	709,270	3,230	0.46%	1,212,698	1,556	0.13%	
Total interest-earning assets	33,532,808	1,094,835	3.26%	31,675,201	1,046,923	3.31%	
Allowance for credit losses on loans	(283,997)			(302,381)			
Noninterest-earning assets	4,475,434			4,602,458			
Total assets	\$ 37,724,245			\$ 35,975,278			
Interest-bearing liabilities:							
Interest-bearing demand deposits	\$ 6,299,924	\$ 10,175	0.16%	\$ 6,169,864	\$ 17,215	0.28%	
Savings and money market deposits	10,384,178	45,907	0.44%	9,883,549	19,582	0.20%	
Certificates and other time deposits	2,322,754	12,030	0.52%	2,917,976	16,116	0.55%	
Other borrowings	543,107	18,851	3.47%	_	_	_	
Securities sold under repurchase agreements	457,553	2,641	0.58%	410,747	702	0.17%	
Total interest-bearing liabilities	20,007,516	89,604	0.45%	(P) 19,382,136	53,615	0.28%	(P)
Noninterest-bearing liabilities:							
Noninterest-bearing demand deposits	10,903,539			10,036,519			
Allowance for credit losses on off-balance sheet credit							
exposures	29,947			29,947			
Other liabilities	204,574			204,522			
Total liabilities	31,145,576			29,653,124			
Shareholders' equity	6,578,669			6,322,154			
Total liabilities and shareholders' equity	37,724,245			\$ 35,975,278			
Net interest income and margin		\$ 1,005,231	3.00%		\$ 993,308	3.14%	
Non-GAAP to GAAP reconciliation:							
Tax equivalent adjustment		1,815			2,229		
Net interest income and margin (tax equivalent basis)		\$ 1,007,046	3.00%		\$ 995,537	3.14%	

⁽N) Annualized and based on an actual 365-day basis.

⁽O) Yield on securities was impacted by net premium amortization of \$42,957 and \$58,427 for the years ended December 31, 2022 and 2021, respectively.

⁽P) Total cost of funds, including noninterest bearing deposits, was 0.29% and 0.18% for the years ended December 31, 2022 and 2021, respectively.

	Three Months Ended												
	Dec 31, 2022	Sep 30, 2022	Jun 30, 2022	Mar 31, 2022	Dec 31, 2021								
YIELD TREND ^(Q)													
Interest-Earning Assets:													
Loans held for sale	6.09%	5.47%	5.02%	3.52%	3.20%								
Loans held for investment	4.98%	4.58%	4.35%	4.44%	4.53%								
Loans held for investment - Warehouse Purchase													
Program	6.02%	4.56%	3.33%	3.18%	3.12%								
Total loans	5.02%	4.58%	4.28%	4.35%	4.40%								
Investment securities (R)	1.96%	1.82%	1.72%	1.62%	1.46%								
Federal funds sold and other earning assets	3.63%	2.37%	0.69%	0.16%	0.16%								
Total interest-earning assets	3.67%	3.33%	3.08%	2.98%	3.07%								
Interest-Bearing Liabilities:													
Interest-bearing demand deposits	0.22%	0.15%	0.13%	0.15%	0.14%								
Savings and money market deposits	1.13%	0.37%	0.17%	0.15%	0.15%								
Certificates and other time deposits	0.94%	0.52%	0.34%	0.35%	0.38%								
Other borrowings	3.97%	2.55%	1.60%		_								
Securities sold under repurchase agreements	1.55%	0.41%	0.21%	0.17%	0.17%								
Total interest-bearing liabilities	1.06%	0.38%	0.19%	0.17%	0.18%								
J													
Net Interest Margin	3.04%	3.11%	2.97%	2.87%	2.96%								
Net Interest Margin (tax equivalent)	3.05%	3.11%	2.97%	2.88%	2.97%								

⁽Q) Annualized and based on average balances on an actual 365-day basis.

⁽R) Yield on securities was impacted by net premium amortization of \$8,703, \$9,947, \$11,450, \$12,857 and \$16,006 for the three months ended December 31, 2022, September 30, 2022, June 30, 2022, March 31, 2022 and December 31, 2021, respectively.

	Three Months Ended												
	Dec 31, 2022	Sep 30, 2022	Jun 30, 2022	Mar 31, 2022	Dec 31, 2021								
Balance Sheet Averages													
Loans held for sale	\$ 1,758	\$ 4,136	\$ 3,199	\$ 4,611	\$ 8,794								
Loans held for investment	17,818,769	17,275,866	16,799,609	16,712,690	16,830,163								
Loans held for investment - Warehouse Purchase													
Program	747,007	938,589	1,257,521	1,268,715	1,772,971								
Total Loans	18,567,534	18,218,591	18,060,329	17,986,016	18,611,928								
Investment securities	14,715,516	14,962,847	14,989,666	13,772,974	12,751,857								
Federal funds sold and other earning assets	101,986	87,859	540,907	2,135,503	1,393,859								
Total interest-earning assets	33,385,036	33,269,297	33,590,902	33,894,493	32,757,644								
Allowance for credit losses on loans	(282,546)	(283,244)	(284,550)	(285,692)	(287,191)								
Cash and due from banks	306,235	302,479	309,223	326,552	329,406								
Goodwill	3,231,637	3,231,637	3,231,637	3,231,637	3,231,637								
Core deposit intangibles, net	52,591	55,158	57,728	60,346	63,091								
Other real estate	2,075	1,652	1,639	1,893	321								
Fixed assets, net	338,572	336,657	336,242	327,297	321,524								
Other assets	584,302	552,929	511,591	510,944	530,603								
Total assets	\$ 37,617,902	\$ 37,466,565	\$ 37,754,412	\$ 38,067,470	\$ 36,947,035								
Noninterest-bearing deposits	\$ 11,064,714	\$ 11,048,856	\$ 10,855,802	\$ 10,636,624	\$ 10,587,441								
Interest-bearing demand deposits	5,843,672	6,155,511	6,437,614	6,775,114	6,196,283								
Savings and money market deposits	9,805,024	10,172,986	10,702,273	10,870,461	10,286,650								
Certificates and other time deposits	2,066,085	2,185,529	2,409,663	2,637,529	2,766,123								
Total deposits	28,779,495	29,562,882	30,405,352	30,919,728	29,836,497								
Other borrowings	1,465,533	577,828	112,582	´ ´ —	´ ´ —								
Securities sold under repurchase agreements	441,405	473,584	463,108	452,054	432,981								
Allowance for credit losses on off-balance sheet	,	ŕ	Í	Í	ĺ								
credit exposures	29,947	29,947	29,947	29,947	29,947								
Other liabilities	224,512	231,812	186,344	176,360	234,746								
Shareholders' equity	6,677,010	6,590,512	6,557,079	6,489,381	6,412,864								
Total liabilities and equity	\$ 37,617,902	\$ 37,466,565	\$ 37,754,412	\$ 38,067,470	\$ 36,947,035								

	Dec 31, 2022	Sep 30, 2022	Jun 30, 2022	Mar 31, 2022	Dec 31, 2021
Period End Balances					
Loan Portfolio					
Commercial and industrial	\$2,159,057 11.5%	\$2,188,029 11.8%	\$2,155,727 11.8%	\$2,007,783 11.1%	\$2,050,631 11.0%
Warehouse purchase program	740,620 3.9%	922,764 5.0%	1,137,623 6.2%	1,344,541 7.4%	1,775,699 9.5%
Construction, land development and other land					
loans	2,805,438 14.9%	2,659,552 14.4%	2,460,526 13.5%	2,327,837 12.9%	2,299,715 12.4%
1-4 family residential	5,774,814 30.6%	5,447,993 29.4%	5,156,200 28.3%	4,970,620 27.5%	4,860,419 26.1%
Home equity	966,410 5.1%	943,197 5.1%	932,725 5.1%	870,130 4.8%	808,289 4.4%
Commercial real estate (includes multi-family					
residential)	4,986,211 26.5%	4,966,243 26.8%	4,967,662 27.3%	5,150,555 28.5%	5,251,368 28.2%
Agriculture (includes farmland)	688,033 3.6%	670,603 3.6%	665,960 3.7%	617,418 3.4%	620,338 3.3%
Consumer and other	283,559 1.5%	288,834 1.6%	274,532 1.5%	246,433 1.4%	288,496 1.6%
Energy	429,479 2.3%	410,069 2.2%	430,339 2.4%	445,949 2.5%	491,305 2.6%
Paycheck Protection Program	6,206 0.1%	9,004 0.1%	27,550 0.2%	86,258 0.5%	169,884 0.9%
Total loans	\$18,839,827	\$18,506,288	\$18,208,844	\$18,067,524	\$18,616,144
			=====		
Deposit Types					
Noninterest-bearing DDA	\$10,915,448 38.2%	\$11,154,143 38.1%	\$11,032,184 36.9%	\$10,776,652 34.7%	\$10,750,034 34.9%
Interest-bearing DDA	5,986,203 21.0%	6,027,157 20.6%	6,331,314 21.2%	6,603,934 21.2%	6,741,092 21.9%
Money market	6,164,025 21.6%	6,438,787 22.0%	6,646,726 22.3%	7,603,329 24.5%	7,178,904 23.3%
Savings	3,471,970 12.2%	3,563,776 12.1%	3,597,820 12.0%	3,543,300 11.4%	3,401,727 11.1%
Certificates and other time deposits	1,995,885 7.0%	2,116,232 7.2%	2,257,574 7.6%	2,541,095 8.2%	2,700,005 8.8%
Total deposits	\$28,533,531	\$29,300,095	\$29,865,618	\$31,068,310	\$30,771,762
Loan to Deposit Ratio	66.0%	63.2%	61.0%	58.2%	60.5%

Construction Loans

	_	Dec 31, 202	2	Sep 30, 20	22	Jun 30, 202	22	Mar 31, 20	22	Dec 31, 20	21
Single family residential											
construction	\$	1,097,176	39.1% \$	1,004,000	37.8% \$	911,443	37.0% \$	816,072	35.0% \$	728,393	31.7%
Land development		181,747	6.5%	145,303	5.5%	133,398	5.4%	103,853	4.5%	99,099	4.3%
Raw land		332,603	11.9%	343,066	12.9%	316,750	12.9%	310,987	13.4%	322,673	14.0%
Residential lots		243,942	8.7%	237,714	8.9%	223,703	9.1%	212,029	9.1%	206,978	9.0%
Commercial lots		177,378	6.3%	181,679	6.8%	184,794	7.5%	183,760	7.9%	184,901	8.0%
Commercial construction and											
other		772,606	27.5%	747,803	28.1%	690,453	28.1%	701,148	30.1%	757,687	33.0%
Net unaccreted discount		(14)		(13)		(15)		(12)		(16)	
Total construction loans	\$	2,805,438	\$	2,659,552	\$	2,460,526	\$	2,327,837	\$	2,299,715	

Non-Owner Occupied Commercial Real Estate Loans by Metropolitan Statistical Area (MSA) as of December 31, 2022

	I	Houston		Dallas		Austin	(OK City	Tulsa	(Other (S)	Total
Collateral Type												
Shopping center/retail	\$	404,150	\$	242,437	\$	49,492	\$	18,421	\$ 20,660	\$	279,922	\$ 1,015,082
Commercial and industrial												
buildings		161,356		76,607		20,912		32,365	14,092		207,638	512,970
Office buildings		90,430		258,544		32,174		68,116	4,289		65,188	518,741
Medical buildings		76,168		18,964		3,795		26,252	37,882		55,653	218,714
Apartment buildings		128,858		58,075		13,579		14,615	8,174		151,494	374,795
Hotel		108,718		68,012		34,065		28,058	_		129,254	368,107
Other		74,426		79,556		43,939		8,841	1,812		76,637	285,211
Total	\$	\$ 1,044,106 \$ 802		802,195	\$ 197,956		\$	196,668	\$ 86,909	\$	965,786	\$ 3,293,620 (T)

Acquired Loans

•			Non-	-PCD Loans	i			PC	CD Loans		Total Acquired Loans					
		alance at quisition Date		alance at Sep 30, 2022	Balance at Dec 31, 2022		alance at equisition Date		alance at Sep 30, 2022	 alance at Dec 31, 2022		alance at equisition Date		Balance at Sep 30, 2022	F	Balance at Dec 31, 2022
Loan marks:																
Acquired banks (U)	\$	345,599	\$	2,836	\$	2,233	\$ 320,052	\$	3,671	\$ 3,361	\$	665,651	9	\$ 6,507	\$	5,594
Acquired portfolio loan balances:																
Acquired banks (U)	1	2,286,159		1,410,748		1,319,507	689,573		66,613	63,383	1	2,975,732	(V)	1,477,361		1,382,890
Acquired portfolio loan balances less loan marks	\$ 1	1,940,560	\$	1,407,912	\$	1,317,274	\$ 369,521	\$	62,942	\$ 60,022	\$ 1	2,310,081	9	\$ 1,470,854	\$	1,377,296

⁽S) Includes other MSA and non-MSA regions.

⁽T) Represents a portion of total commercial real estate loans of \$4.986 billion as of December 31, 2022.

⁽U) Includes Bank Arlington, American State Bank, Community National Bank, First Federal Bank Texas, Coppermark Bank, First Victoria National Bank, The F&M Bank & Trust Company, Tradition Bank and LegacyTexas Bank.

⁽V) Actual principal balances acquired.

				Year-to-Date											
		Dec 31, 2022		Sep 30, 2022		Jun 30, 2022		Mar 31, 2022		Dec 31, 2021		Dec 31, 2022		Dec 31, 2021	
Asset Quality															
Nonaccrual loans	\$	19,614	\$	17,729	\$	20,619	\$	21,765	\$	26,269	\$	19,614	\$	26,269	
Accruing loans 90 or more days past due		5,917		378		13		3,695		887		5,917		887	
Total nonperforming loans		25,531		18,107		20,632		25,460		27,156		25,531		27,156	
Repossessed assets		_		13		_		19		310		_		310	
Other real estate		1,963		1,758		1,555		1,705		622		1,963		622	
Total nonperforming assets	\$	27,494	\$	19,878	\$	22,187	\$	27,184	\$	28,088	\$	27,494	\$	28,088	
Nonperforming assets:															
Commercial and industrial (includes energy)	\$	3,921	\$	2,376	\$	2,964	\$	4,403	\$	6,150	\$	3,921	\$	6,150	
Construction, land development and other land loans	S	6,166		1,712		1,866		1,761		1,841		6,166		1,841	
1-4 family residential (includes home equity)		15,326		13,986		14,335		11,899		11,990		15,326		11,990	
Commercial real estate (includes multi-family															
residential)		1,649		1,364		2,448		7,685		7,276		1,649		7,276	
Agriculture (includes farmland)		421		434		567		1,402		816		421		816	
Consumer and other		11		6		7		34		15		11		15	
Total	\$	27,494	\$	19,878	\$	22,187	\$	27,184	\$	28,088	\$	27,494	\$	28,088	
Number of loans/properties		170		150		160		147	Ξ	157		170		157	
Allowance for credit losses on loans	\$	281,576	\$	282,179	\$	283,959	\$	285,163	\$	286,380	\$	281,576	\$	286,380	
Net charge-offs (recoveries):															
Commercial and industrial (includes energy)	\$	(643)	\$	(15)	\$	(197)	\$	14	\$	177	\$	(841)	\$	9.053	
Construction, land development and other land loans	-	(5)	Ψ	(4)	Ψ	(5)	Ψ	430	Ψ	(162)	Ψ	416	Ψ	(276)	
1-4 family residential (includes home equity)	,	(55)		(202)		(32)		87		(72)		(202)		35	
Commercial real estate (includes multi-family		(33)		(202)		(32)		07		(12)		(202)		33	
residential)		74		757		395		(366)		(10)		860		18,276	
Agriculture (includes farmland)		(14)		119		(9)		(103)		(102)		(7)		(141)	
Consumer and other		1.246		1.125		1.052		1.155		976		4,578		2,741	
Total	\$	603	\$	1,780	\$	1,204	\$	1,217	\$	807	\$	4,804	\$	29,688	
Assat Ossalitas Batisas															
Asset Quality Ratios		0.08%		0.06%		0.07%		0.08%		0.09%		0.08%		0.09%	
Nonperforming assets to average interest-earning assets	•	0.08%		0.00%		0.07%		0.08%		0.09%		0.08%		0.097	
Nonperforming assets to loans and other real estate Net charge-offs to average loans (annualized)		0.15%		0.11%		0.12%		0.13%		0.13%		0.13%		0.15%	
Allowance for credit losses on loans to total loans		1.49%		1.52%		1.56%		1.58%		1.54%		1.49%		1.549	
Allowance for credit losses on loans to total loans, excluding Warehouse Purchase Program loans and		1.49%		1.3270		1.30%		1.3870	1	1.3470)	1.4970)	1.547	
Paycheck Protection Program loans (G)		1.56%		1.61%		1.67%		1.71%		1.72%	,	1.56%	,	1.72%	

Prosperity Bancshares, Inc.® Notes to Selected Financial Data (Unaudited)

(Dollars and share amounts in thousands, except per share data)

NOTES TO SELECTED FINANCIAL DATA

Prosperity's management uses certain non-GAAP (generally accepted accounting principles) financial measures to evaluate its performance. Specifically, Prosperity reviews return on average tangible common equity; tangible book value per share; the tangible equity to tangible assets ratio; allowance for credit losses on loans to total loans excluding Warehouse Purchase Program and PPP loans; and the efficiency ratio, excluding net gains and losses on the sale or write down of assets and securities, for internal planning and forecasting purposes. In addition, due to the application of purchase accounting, Prosperity uses certain non-GAAP financial measures and ratios that exclude the impact of these items to evaluate its allowance for credit losses on loans to total loans (excluding Warehouse Purchase Program loans and PPP loans). Prosperity has included information below relating to these non-GAAP financial measures for the applicable periods presented.

	Three Months Ended										Year-to	ate		
		Dec 31, 2022		Sep 30, 2022		Jun 30, 2022		Mar 31, 2022		Dec 31, 2021		Dec 31, 2022		Dec 31, 2021
Reconciliation of return on average common equity to														
return on average tangible common equity:														
Net income	\$	137,880	\$	135,820	\$	128,490	\$	122,326	\$	126,787	\$	524,516	\$	519,297
Average shareholders' equity	\$	6,677,010	\$	6,590,512	\$	6,557,079	\$	6,489,381	\$	6,412,864	\$	6,578,669	\$	6,322,154
Less: Average goodwill and other intangible assets		(3,284,228)		(3,286,795)		(3,289,365)		(3,291,983)		(3,294,728)		(3,288,068)		(3,299,412)
Average tangible shareholders' equity	\$	3,392,782	\$	3,303,717	\$	3,267,714	\$	3,197,398	\$	3,118,136	\$	3,290,601	\$	3,022,742
Return on average tangible common equity (F)		16.26%		16.44%		15.73%		15.30%		16.26%		15.94%		17.18%
Reconciliation of book value per share to tangible book value per share:														
Shareholders' equity	\$	6.699.374	\$	6.611.642	\$	6.521.827	\$	6.504.424	\$	6.427.236	\$	6.699.374	\$	6.427.236
Less: Goodwill and other intangible assets		(3,282,984)	•	(3,285,542)		(3,288,119)		(3,290,700)		(3,293,320)		(3,282,984)	·	(3,293,320)
Tangible shareholders' equity	\$	3,416,390	\$	3,326,100	\$	3,233,708	\$	3,213,724	\$	3,133,916	\$	3,416,390	\$	3,133,916
Period end shares outstanding		91,314		91,210		91,196		92,160		92,170		91,314		92,170
Tangible book value per share	\$	37.41	\$	36.47	\$	35.46	\$	34.87	\$	34.00	\$	37.41	\$	34.00
Reconciliation of equity to assets ratio to period end tangible equity to period end tangible assets ratio:														
Tangible shareholders' equity	\$	3,416,390	\$	3,326,100	\$	3,233,708	\$	3,213,724	\$	3,133,916	\$	3,416,390	\$	3,133,916
Total assets	\$	37,689,829	\$	37,843,502	\$	37,387,256	\$	38,271,186	\$	37,833,970	\$	37,689,829	\$	37,833,970
Less: Goodwill and other intangible assets		(3,282,984)		(3,285,542)		(3,288,119)		(3,290,700)		(3,293,320)		(3,282,984)		(3,293,320)
Tangible assets	\$	34,406,845	\$	34,557,960	\$	34,099,137	\$		\$	34,540,650	\$	34,406,845	\$	34,540,650
Period end tangible equity to period end tangible assets ratio		9.93%		9.62%		9.48%		9.19%		9.07%		9.93%		9.07%
Reconciliation of allowance for credit losses to total loans to allowance for credit losses on loans to total loans excluding	,													
Warehouse Purchase Program and Paycheck Protection Program loans:														
Allowance for credit losses on loans	\$	281,576	\$	282,179	\$	283,959	\$	285,163	\$	286,380	\$	281,576	\$	286,380
Total loans	\$	18,839,827		18,506,288		18,208,844	\$	18,067,524	\$			18,839,827	\$	18,616,144
Less: Warehouse Purchase Program loans		(740,620)		(922,764)		(1,137,623)		(1,344,541)		(1,775,699)		(740,620)		(1,775,699)
Less: Paycheck Protection Program loans		(6,206)		(9,004)		(27,550)		(86,258)		(169,884)		(6,206)		(169,884)
Total loans less Warehouse Purchase Program and														
Paycheck Protection Program loans	\$	18,093,001	\$	17,574,520	\$	17,043,671	\$	16,636,725	\$	16,670,561	\$	18,093,001	\$	16,670,561
Allowance for credit losses on loans to total loans excluding														
Warehouse Purchase Program and Paycheck Protection														
Program loans		1.56%		1.61%		1.67%		1.71%		1.72%		1.56%		1.72%
Reconciliation of efficiency ratio to efficiency ratio excluding net gains and losses on the sale of assets and														
securities:														
Noninterest expense	\$	119,244	\$	122,214	\$	122,878	\$	119,850	\$	119,538	\$	484,186	\$	473,620
Net interest income	\$	256,137	\$		\$		\$	239,944	\$	244,760	\$	1,005,231	\$	993,308
Noninterest income		37,724		34,688		37,594		35,122		35,757		145,128		139,966
Less: net gain (loss) on sale or write down of assets	_	2,087	_	50	_	1,108	_	689	-	1,165	_	3,934	_	1,097
Noninterest income excluding net gains and losses on the sale or write down of assets and securities		35,637		34,638		36,486		34,433		34,592		141,194		138,869
Total income excluding net gains and losses on the sale or		201.55:	<u></u>	205.21-	<u></u>	204.05=	Φ.	274277		250 252		1.146.405		
write down of assets and securities	\$	291,774	\$	295,317	\$	284,957	\$	274,377	\$	279,352	\$	1,146,425	\$	1,132,177
Efficiency ratio, excluding net gains and losses on the sale or write down of assets and securities		40.87%		41.38%		43.12%		43.68%		42.79%		42.23%		41.83%